



PO Box 2900
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It is with a great deal of pleasure that we announce to all of our members a significant change to PacPay's services which we believe will bring increased value to all of our members. Based on member feedback and the declining participation in WesPay conducted education programs, the PacPay Board has chosen WACHA/PAR to provide educational services to the PacPay membership. Through our research and due diligence, we believe they will offer more personalized and enhanced services with longer support hours and greater availability of resources.

Many of you are familiar with WACHA and Payments Advisory Resource (PAR). Since 1996, they have conducted training and other support in Hawaii and have personally conducted ACH audits since 2009. Their responsiveness and willingness to help our members at any time has been exemplary and we have come to value their relationship and the strong bonds they have formed with our PacPay members. Mary Gilmeister, CEO of WACHA/PAR and her entire team have made it abundantly clear they look forward to serving our members in all aspects of the payments field and will bring their focus and attention on creating lasting value to all of our members!

WACHA/PAR's mission and goal is to provide outstanding member service through education, publications and compliance services. Mary and her team view their most important role as "responsiveness in providing excellent service to our members, as well as their primary source for questions, education and expertise for all their payments needs – ACH, Check, Card, Wire and Faster Payments".

The transition will start immediately. PacPay and WACHA/PAR have a joint transition team which includes board members from both organizations. True to their mission and philosophy and to help ensure you get the most benefit and value from this expanded relationship WACHA/PAR will be scheduling webinars on October 16th, 18th and 19th for our members to hear about the transition and next steps. WACHA/PAR will also be in the Islands from October 19th through October 20th and November 28th through December 8th and are hosting an educational event on Oahu, WACHA's Payments University, on December 6th and 7th. Mary Gilmeister and her team will be reaching out to you to schedule your informational webinar, but if you would like to schedule an in person meeting with Mary, please contact her at mgilmeister@wacha.org or (800) 453-1843.

As a reminder, if you are a member of the RPC and PacPay, you are required to be a member of WACHA/PAR beginning in January 2018. You are no longer required to be a member of WesPay. Many of you may have received a communication and an incentive to renew your

WesPay membership early. Please be advised that you are welcome to continue your membership with WesPay, but will still need to be a member of WACHA starting in 2018. This membership requirement is to ensure access to the best education and support resources for RPC and PacPay members. By collectively pooling our membership with WACHA, we are able to reduce the cost of educational workshops to PacPay/WACHA members.

We invite you to take immediate advantage of our new relationship with WACHA/PAR and sign up now to begin your transition. Once you have joined WACHA, you will be eligible to participate in a complementary educational webinar. We cannot be more pleased to bring their personalized services and enhanced capabilities to our members and look forward a long and valued relationship.

If you have any questions please do not hesitate to call James Kaneshiro at 844-3881 or Douglas Sakamoto at 844-3432 or any of the PacPay Board of Directors. You are also welcome to contact Mary Gilmeister at mgilmeister@wacha.org or (800) 453-1843.

Mahalo,

A handwritten signature in black ink, appearing to read "Thomas Santos", with a stylized flourish at the end.

Thomas Santos
PacPay President